



KnowledgeTree™

Document Management Made Simple



ALLOS™

THERAPEUTICS

CASE STUDY - ALLOS THERAPEUTICS INC.

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Mitchell Sprinsky, Director of IT, Allos Therapeutics

Allos Faced a Diverse Set of Business Challenges

Allos Therapeutics, Inc. (NASDAQ: ALTH) is a biopharmaceutical company focused on developing and commercializing innovative small molecule therapeutics for the treatment of cancer. Allos has 75 employees in offices in Colorado and New Jersey. Especially with distributed employees, a paper-based system was not meeting the company's needs for information sharing and collaboration. Specific challenges included:

- Ensuring regulatory compliance for a growing volume of documents.
- Equitable access to an in-house library of clinical studies and data; many publications were checked out of the library and subsequently disappeared.
- A shared file structure became unmanageable due to the many sets of permissions that needed to be maintained by a small IT department.
- Members of the Board of Directors required access to documents for real-time decision making.

As the IT department struggled to meet these growing challenges, Mitchell Sprinsky, the Director of IT for Allos, realized that a document management system with role-based permissions could solve many of their problems.

One Solution Needed - KnowledgeTree

As a small, publicly traded company with limited revenue, Allos needed a cost-effective solution. While most enterprise-class document management systems can cost over \$100,000 to implement, Allos realized it could get enterprise-class functionality from KnowledgeTree for a fraction of the cost.

Mitchell evaluated the Community Edition of KnowledgeTree and quickly concluded that the product did what Allos needed. He commented, "People in the organization were impressed by the evaluation of KnowledgeTree. The fact that it works fast and met all our needs made it an easy sell."

KnowledgeTree made short work of the business challenges faced by Allos:

- Now, all regulated documents are stored in the centralized KnowledgeTree repository instead of on multiple departmental file shares. The ability to maintain versioning and view a history of document changes means Allos is prepared for a potential audit.
- Clinical studies, research data, scientific articles and other library materials are now scanned and stored in KnowledgeTree. The powerful search functionality allows Allos researchers to quickly find relevant publications and be assured that they are immediately available. The use of KnowledgeTree has virtually eliminated the need for multiple licenses for expensive database subscriptions.
- The IT group has decentralized the administration of roles and permissions to departmental administrators. Now, when team members join (or leave) the company, the various departments can assign or delete permissions for certain folders without assistance from IT.
- Similarly, board members have access to certain documents within the repository through use of a special set of permissions that are managed by an administrative assistant.

Minimal Upkeep Means Minimal Costs

Implementing KnowledgeTree has made it possible for Allos to make efficient use of limited IT resources while providing an affordable way to store and manage documents. With a small IT group it was important to have a solution that didn't require constant tending. Mitchell appreciates that with KnowledgeTree he can "set it and forget it" and not deal with outages or downtime.

The ease of use and quick learning curve of KnowledgeTree also makes it possible to teach someone with no DMS experience how to use the system in under an hour. The KnowledgeTree desktop tools are so intuitive that Allos employees use them almost exclusively to access the repository.

Mitchell is planning further use of KnowledgeTree within Allos, including designing workflows and enforcing document retention schedules.

About KnowledgeTree

KnowledgeTree is an enterprise content management provider focusing on affordable document management software that is easily installed and used by business professionals. Offering commercial SaaS and on-site editions as well as a free, open source community edition, KnowledgeTree's features – including workflow, version control and audit trails – help organizations manage the document lifecycle, promote collaboration, reduce paper and ensure compliance.

As a commercial open source company, KnowledgeTree is committed to affordability, accessibility and integration across operating systems and applications. Customers include organizations of all sizes in many industries, including life sciences, legal, financial and government sectors. KnowledgeTree is headquartered in Raleigh, NC.